



FLO Components Ltd.,
50 Admiral Blvd., Mississauga, ON, L5T 2W1
TOLL FREE 800.668.5458
TEL 905.671.2355
TEL 905.671.2355
FAX 905.671.2358
hr@flocomponents.com • www.flocomponents.com

**The Leading Canadian SKF dual brand supplier of SKF / LINCOLN
Lubrication “SOLUTIONS” currently has
an immediate opening for the following position:**

TERRITORY SALES MANAGER – SUDBURY REGION

Are you the “go to” person for your customers? Do you get excited about helping customers achieve their goals? Are you an expert at quickly establishing strong personal relationships with key contacts at potential and current customers?

Your superior English verbal and written communication skills will allow you to significantly increase sales of lubrication “**SOLUTIONS**” to current and new customers in Sudbury and the near surrounding region. Ability to also communicate verbally and in writing in French is preferred. You will spend 25% of your time growing new business and 75% of your time with current customers.

The ideal candidate should have a post-secondary education with a minimum of three years of related work experience in equipment and / or industrial sales. Knowledge of fluid power, lubricants, truck parts, construction equipment, bearings, hydraulic hose plus past experience selling major truck, mining and construction companies and dealers would be a definite asset. You will have a strong working knowledge of computers, the Internet, MS Office software and a CRM (preferably Salesforce.com).

You have a home office complete with a computer, and high speed internet connection.
Travel will be required for 25% of the time.

You have a valid “G” license with a clean driving record and a late model vehicle.
We offer a competitive salary, a cell phone, benefits, business expense allowance and a sales bonus incentive program. Product training provided to motivated individuals.

START DATE: ASAP

Please mail your resume or direct any questions to...
Chris Deckert @ hr@flocomponents.com

Established in 1977, and based in Mississauga, Ontario, FLO Components uses application expertise, qualified installation & service technicians combined with high-quality products to provide cost effective “Solutions” for all types of lubrication & fluid handling applications. In addition to systems, equipment & lubricants, FLO Components “Solutions” include systems design, on-site installation, in-house and on-site service, scheduled on-site maintenance plans, personnel training and lubrication audits.

**For Total Lube Solutions,
GO WITH THE FLO!**