



FLO Components News

Newsletter - August 2011

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Visit our website for more information about FLO Components LTD

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New FLO Resource Library Website Page



Be sure to check out the new FLO Resource Library Web Page. This page will feature How-to Videos and informative documents for automatic greasing systems, equipment and supplies. New materials will be added to this page monthly.

>>[Go to FLO Resource Library](#)

FLO Appoints New Territory Sales Manager to Continue to "Meet Customers' Needs Better" in the GTA



FLO Components continues to expand its resources to better serve customers in Ontario. We are pleased to announce the appointment of Glenn Chapman as Territory Sales Manager - GTA. A Sales and Marketing graduate of Sheridan College, Glenn brings over 10 yrs experience, developing customer relationships in both inside and outside sales positions in the construction and automotive industries in the GTA. His primary focus will be to increase local availability of technical support to our customers and to build FLO's client base in the GTA.



FLO Lube Tip - The Benefits of a Lube Audit

The unfortunate reality for most companies today is that the current in-plant lube program is not something that was proactively planned out and implemented. Instead, it was a piecemeal process, developed over many years over the life of the company through the addition of new equipment, processes and personnel. As a result, any number of problems can occur. A Lube Audit can help. Here are the basic steps to a Lube Audit and the results you can expect:

>>[Download FLO Lube Tip - The Benefits of a Lube Audit](#)

FLO Wins Minister's Award for Apprenticeship Training



FLO Components is proud to announce that it has won the annual Minister's Awards for Apprenticeship Training, as the top employer in the Central Region. This region contains over 50% of Ontario's manufacturing, mining and heavy industrial (steel making) companies, plus 100% of the automotive manufacturing plants. The award was presented on June 15 at the Minister's 2011 Apprenticeship Graduation ceremony in Mississauga, by Linda Jeffrey, M.P.P. for Brampton-Springdale and the Provincial Minister of Natural Resources.

Each year, Ontario honours exceptional employers for their commitment to apprenticeship training. In Late May, FLO made the short list of the top 16 employers in the province for the Award. This award celebrates employers that show leadership in training apprentices, supporting the apprenticeship training system, and who promote careers in skilled trades. Each June, four winners are selected from the nominees by a panel of apprenticeship experts from different sectors, including labour organizations, the Ontario Chamber of Commerce and community colleges.

FLO Receives "Distinguished Distributor Award" for 2010



FLO Components is pleased to announce it has received the Lincoln Industrial Corp. "Distinguished Distributor Award" for 2010. This award is presented annually for outstanding sales performance to one or two distributors in North America. This is FLO's fifth time receiving this particular recognition, the previous years being 1999, 2002, 2005 and 2007.

About **FLO Components Ltd.**



For over thirty years, leading manufacturing companies in a wide range of industries have depended upon FLO Components' turnkey lubrication "Solutions" to reduce unscheduled downtime and improve productivity. In addition to customized systems, equipment & lubricants, FLO Components' "Solutions" include system design, scheduled on-site maintenance plans, personnel training lubrication audits, in-house and on-site service and on-site installation.

For more information on FLO's systems or any of our Lincoln or other brand products offerings, please contact our Customer Service Department TOLL free at (800)668-5458, locally at (905)671-2355 or visit our web site at www.flocomponents.com.

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