



FLO Components Autogreasers Chosen for Glasvan Live Bottom Trailer Special

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FLO Components Ltd. of Mississauga is happy to announce that Glasvan Trailers Inc. has chosen to use FLO's Automatic Lubrication Systems (ALS) as part of a limited-time special offer for new live bottom trailer purchases. Anyone who orders a new Etnyre Falcon Live Bottom 3, 4 or 5 axle trailer from Glasvan by December 15, 2010 will receive a FLO (Lincoln) ALS at half price.

Glasvan became the exclusive distributor of Etnyre "Falcon" Live Bottom Trailers and Etnyre Heavy Haul Detachable Trailers, to the Ontario trailer market earlier this year. According to Glasvan the Etnyre Falcon live bottom trailer features a 42-inch wide product belt that's free of fasteners and cross slats and can be replaced in a matter of hours. The chain system has a capacity rating of 100,000 lbs and features a long-life, lube-free design. The sidewalls of the Falcon are constructed of tough 10-gauge abrasion-resistant steel and feature a steep wall angle to prevent product bridging and tunneling, as well as standard Thurmax HD insulation.



According to Mike Deckert, V.P. of FLO; "We've worked hard to earn trust and build our reputation with Glasvan over the years. Experience has shown our Lube Systems add value to the quality products they offer. The Etnyre 'Falcon' Live Bottom Trailers are an exciting new line for Glasvan and we're very excited for the opportunity to have our systems incorporated into their product offering."

According to FLO, improper lubrication accounts for about half of all bearing failures, a major cause of equipment downtime and significant maintenance costs. The majority of failures are caused by: contamination of bushings by dust, dirt and moisture; inadequate amounts of lubricant applied to bearings; or over-lubrication of key pivot points. An automatic greasing system dispenses small measured amounts of lubricant at frequent intervals while the equipment is operating, maintaining the correct amount of grease in the bearing at all times and a consistent lubricant seal to prevent dirt and contaminants from migrating into bearings.

"Live Bottom trailers are a big investment, with many critical moving points, that when properly lubricated enjoy extended life" says George Cobham Jr., Vice President, Sales and Marketing at Glasvan. "The result is, over time, a lower operating cost for the equipment and less costly unscheduled downtime. The Live Bottom buyer is savvy with respect to cost control and tends to consider preventative maintenance options very seriously. An automatic greaser is the perfect aftermarket add-on for extending the life of critical components on trailer equipment."

Deckert says; "An automatic greasing system has several benefits and can offer substantial cost savings, increased profits and overall productivity. Best of all, our systems use your standard NLGI #2 in-shop grease, so there is no need to purchase and inventory special higher-cost grease just for the lube system."

The installed Live Bottom Trailer Lubrication System consists of a Lincoln 12/24 VDC Series 203 pump with a 5 lb reservoir, SSV positive displacement grease metering valves, fittings, tubing, and hose. An integrated adjustable timer built into the pump provides trouble-free operation and flexibility to quickly adjust lube frequency. Lubricant delivery to bearings is monitored by a visual cycle indicator pin on the grease distribution block. The ALS services up to 45 critical lubrication points (depending on number of axles) on the trailer, including the king pins, slack adjusters, brake shafts, tie rods, and the front and rear rollers.

The Falcon live bottom trailers are now in stock, so customers can visit a dealership to get a first-hand look at the new product line. Located in Mississauga, Glasvan is also the Ontario dealer for Great Dane, Landoll & Chaparral, plus Capacity Shunt Trucks. For more information on GLASVAN's product, call 888-GLASVAN or visit their website at www.glasvangreatdane.com to see a video of the Etnyre Falcon Live Bottom trailer lineup in action